

Communicating in a Crisis: Lessons for COVID-19

Chad Carlton, President and Founder



- Public relations & communications firm
- High-stakes experience
- Trusted by CEOs, governors, mayors, executives
- Offices in Louisville and Indianapolis





Six standards of crisis communications

- Be truthful
- Be consistent
- Be receptive

- Be flexible
- Be prepared
- · Be calm

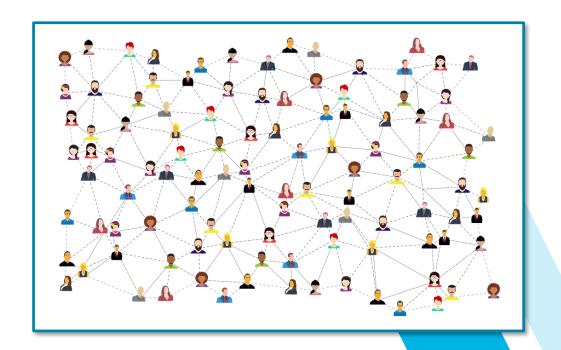


- Gather the facts
- Assess the situation
- Identify your subject matter experts
- Prepare key messages



Identify key stakeholders

- Clients/customers
- Employees/unions
- Funders
- Board of Directors
- General public





- Website
- Social Media
- Earned Media
- Text
- Email
- Voice Mail
- Video Conferencing



Be creative and adaptive

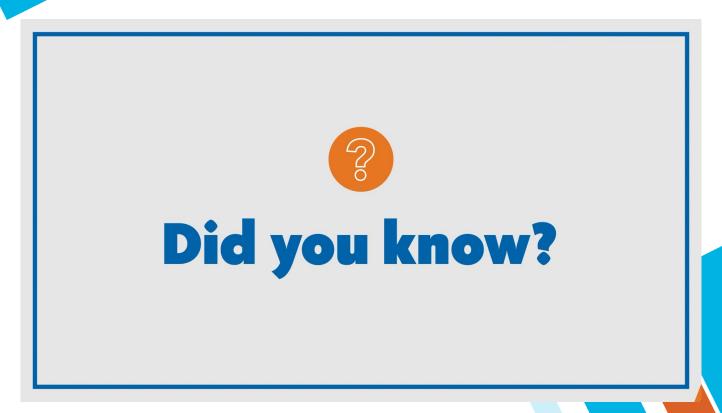




Talking with Clients/Customers

- Be proactive
- Use all available tools
- Ask for patience
- Do what you can and communicate what you do

Sharing Information: WellCare



Sharing Information: Mid-States Corridor

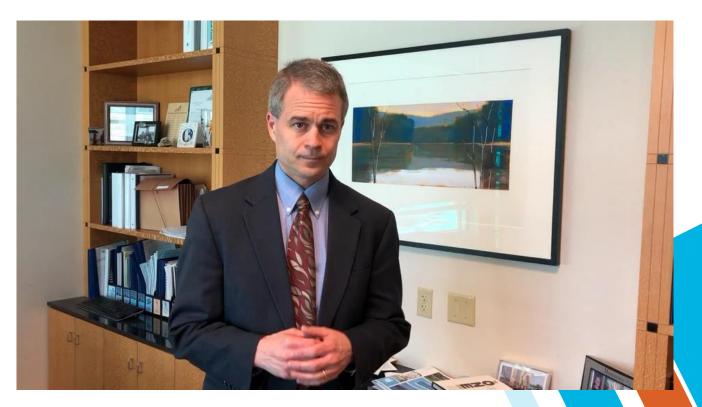




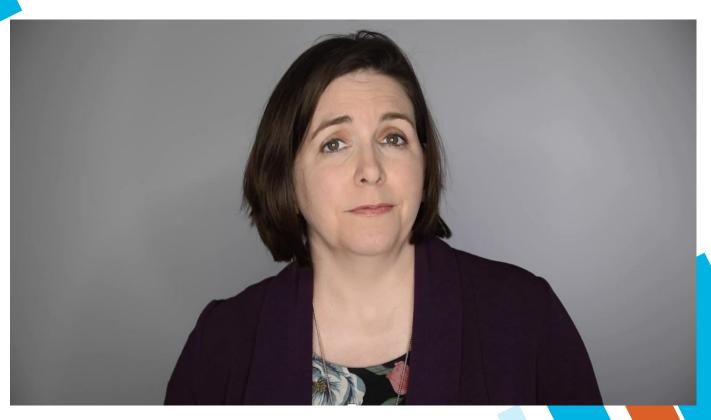
Talking with Employees

- Calm, concerned and caring
- Put a priority on listening
- Be honest about pocketbook issues
- Create ambassadors or adversaries

Sharing Information: Louisville Water Company



Talking to Reporters



Focus on the Positives



Answering tough questions

- Avoid "No comment"
- Reject leading questions
- Redirect to the key points
- Ask for clarification
- Don't repeat misinformation
- Use "I'll check on that and let you know"

WALK THE TALK: Don't Undermine your Message



What we do at C2

- Public Relations
- Crisis Communications
- Media Relations
- Marketing
- Strategic Planning

- Public Engagement
- Social Media
 - Websites
 - Video and Photo
 - Graphic Design



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